Financial Statements With Independent Auditors' Report

June 30, 2024 and 2023



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#### INDEPENDENT AUDITORS' REPORT

Board of Directors Arete Scholars Fund, Inc. Dacula, Georgia

We have audited the accompanying financial statements of Arete Scholars Fund, Inc., which comprise the statements of financial position as of June 30, 2024 and 2023, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Arete Scholars Fund, Inc. as of June 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are required to be independent of Arete Scholars Fund, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Arete Scholars Fund, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

**Board of Directors** Arete Scholars Fund, Inc. Dacula, Georgia

#### Auditors' Responsibility for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- · Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Arete Scholars Fund, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- · Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Arete Scholars Fund, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Lawrenceville, Georgia

Capin Crouse LLP

October 29, 2024

# **Statements of Financial Position**

	June 30,					
	2024	2023				
ASSETS:						
Cash and cash equivalents:						
Operating	\$ 386,702	\$ 246,973				
Restricted for scholarships	2,741,124	2,655,785				
	3,127,826	2,902,758				
Investments:						
Operating	25,639	-				
Restricted for scholarships	7,741,830	7,334,153				
	7,767,469	7,334,153				
Other assets	1,918	55,322				
Total Assets	\$ 10,897,213	\$ 10,292,233				
LIABILITIES AND NET ASSETS:						
Liabilities:						
Accounts payable and accrued expenses	\$ 150,367	\$ 8,183				
Total liabilities	150,367	8,183				
Net assets:						
Without donor restrictions:						
Available at board discretion	263,892	294,112				
With donor restrictions:	===,0>=	· · ·				
Scholarships Scholarships	10,482,954	9,989,938				
Total net assets	10,746,846	10,284,050				
2 SILL HOU GOOD	10,710,040	10,201,000				
Total Liabilities and Net Assets	\$ 10,897,213	\$ 10,292,233				

### **Statements of Activities**

	Year Ended June 30,											
				2024			2023					
	Without Donor Restrictions		With Donor Restrictions			Total		Without Donor Restrictions		With Donor Restrictions		Total
		_		_				_				
SUPPORT AND REVENUE:												
Support:												
Contributions	\$	164,392	\$	_	\$	164,392	\$	95,413	\$	-	\$	95,413
Tax credit contributions		-		5,690,111		5,690,111		-		5,983,701		5,983,701
Other revenue		64,702		-		64,702		-		-		-
Investment income		7,169		506,415		513,584				97,847		97,847
Total Support and Revenue		236,263		6,196,526		6,432,789		95,413		6,081,548		6,176,961
RECLASSIFICATIONS:												
Satisfaction of purpose restrictions		5,331,353		(5,331,353)		-		5,075,229		(5,075,229)		-
Administrative assessments (Note 1)		372,157		(372,157)		-		388,952		(388,952)		-
Total Reclassifications		5,703,510		(5,703,510)		_		5,464,181		(5,464,181)		-
EXPENSES:												
Program services:												
Scholarship awards		5,331,353		-		5,331,353		5,075,229		-		5,075,229
Other scholarship related costs		332,172		-		332,172		217,344		-		217,344
		5,663,525		-		5,663,525		5,292,573				5,292,573
Supporting activities:												
General and administrative		178,093		-		178,093		121,292		-		121,292
Fundraising		128,375				128,375		87,071		=_		87,071
		306,468		-		306,468		208,363				208,363
Total Expenses		5,969,993		-		5,969,993		5,500,936				5,500,936
Change in Net Assets		(30,220)		493,016		462,796		58,658		617,367		676,025
Net Assets, Beginning of Year		294,112		9,989,938		10,284,050		235,454		9,372,571		9,608,025
Net Assets, End of Year	\$	263,892	\$	10,482,954	\$	10,746,846	\$	294,112	\$	9,989,938	\$	10,284,050

# **Statements of Cash Flows**

	Year Ended June 30,						
	2024			2023			
CASH FLOWS FROM OPERATING ACTIVITIES:							
Change in net assets	\$	462,796	\$	676,025			
Adjustments to reconcile change in net assets to							
net cash provided (used) by operating activities:							
Net unrealized (gain) loss on investments		(131,952)		49,122			
Change in other assets		53,404		75,407			
Change in accounts payable and accrued expenses		142,184		(11,952)			
Net Cash Provided by Operating Activities		526,432		788,602			
CASH FLOWS FROM INVESTING ACTIVITIES:		21,002					
Proceeds from sales of investments		21,902		(7.292.275)			
Purchases of investments		(323,266)		(7,383,275)			
Net Cash Used by Investing Activities		(301,364)		(7,383,275)			
Net Change in Cash and Cash Equivalents		225,068		(6,594,673)			
Cash and Cash Equivalents, Beginning of Year		2,902,758		9,497,431			
Cash and Cash Equivalents, End of Year	\$	3,127,826	\$	2,902,758			

#### **Notes to Financial Statements**

June 30, 2024 and 2023

#### 1. NATURE OF ORGANIZATION:

Arete Scholars Fund, Inc. (Arete) was incorporated in June 2010, for the purpose of helping economically disadvantaged children discover and use their unique gifts and talents through educational opportunity. Arete accomplishes this by providing K-12 scholarships to low-income families, enabling their children to reach their highest potential. Arete is a non-profit organization as defined in section 501(c)(3) of the Internal Revenue Code (Code) and not a private foundation as defined in section 509 of the Code. The primary source of funding is contributions received from the general public, including individuals and corporations.

Arete operates as a Georgia Student Scholarship Organization (SSO). The state of Georgia has approved the existence of SSOs for the purpose of providing student scholarships to parents that will help cover the cost of a private school education for their children in the state of Georgia. Georgia taxpayers (individuals and corporations) are able to make contributions to SSOs and receive a dollar for dollar tax credit, within limits prescribed by the law, against their Georgia state income tax liability. An approved SSO can take administrative assessments against tax credit contributions received as follows: (a) up to 8% on the first \$1,500,000, (b) up to 6% on the next \$8,500,000, (c) up to 5% on the next \$10,000,000, and (d) up to 4% on all remaining amounts. An approved SSO must designate available amounts to particular students prior to December 31 of the calendar year following the calendar year in which the available amounts were received. In addition, an approved SSO must ensure that distributions to a qualified school for scholarships are compliant with Georgia Department of Revenue rules. As of June 30, 2024 and 2023, Arete was in compliance with these requirements. The following shows this transactional flow:

	Year Ended June 30,					
	2024			2023		
Support and revenue received for scholarships:						
Tax credit contributions	\$	5,690,111	\$	5,983,701		
Investment income*		506,415		97,847		
Administrative assessment against tax credit contributions:						
From corporations		(343,966)		(351,519)		
From individuals		(28,191)		(37,433)		
Amount eligible for scholarships, subject to the assessment						
and distribution requirements listed above		5,824,369		5,692,596		
Balance restricted for scholarships, beginning of year		9,989,938		9,372,571		
Amount available for scholarships in the current year		15,814,307		15,065,167		
Scholarship expense		(5,331,353)		(5,075,229)		
Balance restricted for scholarships, end of year	\$	10,482,954	\$	9,989,938		

<sup>\*</sup> Effective July 1, 2022, investment income earned on scholarship fund deposits is subject to scholarship obligation.

#### **Notes to Financial Statements**

June 30, 2024 and 2023

#### 1. NATURE OF ORGANIZATION, continued:

As of June 30, 2024, Arete had designated obligated revenues for specific student recipients within the timeframe prescribed by the state of Georgia. In addition, as of June 30, 2024, Arete ensured that all distributions to qualified schools and programs of obligated and designated revenues for the funding of multiyear scholarships complied with all applicable Georgia Department of Revenue rules.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The financial statements have been prepared on the accrual basis of accounting. The significant accounting policies followed are described below to enhance the usefulness of the statements to the reader.

#### **ESTIMATES**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts and disclosures at the date of the financial statements. Actual results could differ from those estimates.

#### CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist of cash held in checking and money market accounts at two financial institutions. While Arete maintains cash and cash equivalents in bank deposit accounts which, at times, exceed federally insured limits, it has not experienced any losses in such accounts. Management believes it is not exposed to any significant credit risk on cash and cash equivalents.

#### **INVESTMENTS**

Investments in equity securities, exchange-traded funds, and mutual funds with readily determinable fair values and fixed income securities are recorded at fair value with gains and losses reported in the statements of activities. Donated investments are recorded at fair value at the date of donation and thereafter carried in conformity with the stated policy. Investment income earned on deposits and investments of scholarship funds is included in investment income with donor restrictions based on current law in the state of Georgia for an SSO.

#### **NET ASSETS**

The financial statements report amounts separately by class of net assets:

Without donor restrictions amounts are currently available at the discretion of the board of directors.

With donor restrictions amounts are contributed with donor stipulations for specific operating purposes or programs, with time restrictions, or not currently available for use until commitments regarding their use have been fulfilled.

#### **Notes to Financial Statements**

June 30, 2024 and 2023

#### 2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>, continued:

#### REVENUES, EXPENSES, AND RECLASSIFICATIONS

Revenue is recognized when earned and support when contributions are made, which may be when cash is received, unconditional promises are made, or ownership of donated assets is transferred to Arete. Conditional promises to give with a measurable performance or other barrier and a right of return are not recognized until the conditions on which they depend have been met, promises are made, or ownership of other assets is transferred.

Arete reports gifts of cash and other assets as restricted if they are received with donor stipulations that limit the use of the donated amounts. When a stipulated time restriction ends or purpose restriction is satisfied, restricted net assets are reclassified to without restrictions net assets and reported in the statements of activities as net assets released from restrictions.

During the year ended June 30, 2024, 71% of total contributions were provided by four donors. During the year ended June 30, 2023, 84% of total contributions were provided by three donors. Arete understands the implications of these concentrations.

Expenses are recorded when incurred in accordance with the accrual basis of accounting. The costs of providing various program services and supporting activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the program services and supporting activities benefited. Allocations are made based on employee time and effort analysis.

#### **UNCERTAIN TAX POSITIONS**

The financial statement effects of a tax position taken or expected to be taken are recognized in the financial statements when it is more likely than not, based on the technical merits, that the position will be sustained upon examination. Interest and penalties, if any, are included in expenses in the statements of activities. As of June 30, 2024, Arete had no uncertain tax positions that qualify for recognition or disclosure in the financial statements.

Arete files information tax returns in the U.S. and the state of Georgia. Arete is generally no longer subject to U.S. federal and state income tax examinations by tax authorities for the years before 2021.

#### **Notes to Financial Statements**

June 30, 2024 and 2023

#### 2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:</u>

#### LIQUIDITY AND FUNDS AVAILABLE

The following table reflects Arete's financial assets, reduced by amounts not available for general expenditure within one year. Financial assets are considered unavailable when illiquid or not convertible to cash within one year or because the governing board has set aside the funds for specific purposes.

Financial assets available to meet cash needs for general expenditures within one year:

	 June 30,					
	2024	2023				
Cash and cash equivalents Investments	\$ \$ 3,127,826 7,767,469		2,902,758 7,334,153			
	\$ 10,895,295	\$	10,236,911			

#### 3. FUNCTIONAL EXPENSES:

Functional expenses have been allocated as follows:

	Year Ended June 30, 2024								
			Ge	neral and					
		Program	Administrative		Fund	raising		Total	
Scholarship awards	\$	5,331,353	\$	-	\$	-	\$	5,331,353	
Bank fees		-		963		-		963	
Accounting fees		898		44,340		362		45,600	
Outside contract services		10,184		17,469		-		27,653	
Rent, parking, and utilities		404		107		163		674	
Books and subscriptions		14,215		-		-		14,215	
Postage and mailing		799		212		322		1,333	
Office supplies		2,282		4,367		920		7,569	
Telephone		3,528		936		1,423		5,887	
Marketing		3,433		7,630		2,983		14,046	
Insurance		-		11,967		-		11,967	
Donor events		-		-		2,649		2,649	
Employee compensation		220,311		58,454		88,854		367,619	
Payroll expenses		11,455		3,039		4,620		19,114	
Employee benefits		33,241		8,820		13,407		55,468	
Travel and other		31,422		19,789		12,672		63,883	
	\$	5,663,525	\$	178,093	\$	128,375	\$	5,969,993	

### **Notes to Financial Statements**

June 30, 2024 and 2023

# 3. FUNCTIONAL EXPENSES, continued:

	 Year Ended June 30, 2023 General and								
	_								
	 Program	Administrative		Fun	draising	Total			
Scholarship awards	\$ 5,075,229	\$	-	\$	-	\$	5,075,229		
Bank fees	-		467		-		467		
Accounting fees	855		41,618		345		42,818		
Outside contract services	2,096		10,650		-		12,746		
Rent, parking, and utilities	566		150		228		944		
Books and subscriptions	7,081		_		-		7,081		
Postage and mailing	487		129		196		812		
Office supplies	878		907		354		2,139		
Telephone	2,140		568		863		3,571		
Marketing	2,346		623		946		3,915		
Insurance	-		8,527		-		8,527		
Donor events	-		_		3,117		3,117		
Employee compensation	144,994		38,470		58,478		241,942		
Payroll expenses	7,089		1,881		2,859		11,829		
Employee benefits	19,191		5,092		7,740		32,023		
Travel and other	29,621		12,210		11,945		53,776		
	\$ 5 292 573	\$	121 292	\$	87 071	\$	5 500 936		

# 4. <u>INVESTMENTS:</u>

Investments consist of:

	June 30,						
	 2024		2023				
Held at cost:							
Cash and cash equivalents	\$ 959,597	\$	162,594				
Held at fair value:  Mutual funds  United States Treasury notes  Corporate debt securities	 2,087,913 2,630,781 2,089,178 6,807,872		2,478,153 2,142,819 2,550,587 7,171,559				
	\$ 7,767,469	\$	7,334,153				

#### **Notes to Financial Statements**

June 30, 2024 and 2023

#### 4. INVESTMENTS, continued:

The Fair Value Measurements and Disclosure topic of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority, Level 2 inputs consist of observable inputs other than quoted prices for identical assets, and Level 3 inputs have the lowest priority. Arete uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, Arete measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. Level 3 inputs are only used when Level 1 or Level 2 inputs are not available.

The fair values of mutual funds are based on quoted market prices or dealer quotes. The fair values of certificates of deposit, United States Treasury notes, and corporate debt securities are based upon yields currently available on comparable securities of issuers with similar credit ratings.

	June 30, 2024			June 30, 2023				
		Level 1		Level 2	Level 1			Level 2
Investments at fair value: Mutual funds	\$	2,087,913	\$		\$	2,478,153	\$	
Fixed income: US Treasuries Corporate debt		- - -		2,630,781 2,089,178 4,719,959		- - -		2,142,819 2,550,587 4,693,406
	\$	2,087,913	\$	4,719,959	\$	2,478,153	\$	4,693,406
2024 Total			\$	6,807,872				
2023 Total							\$	7,171,559

#### 5. SUBSEQUENT EVENTS:

Subsequent events have been evaluated through October 29, 2024, which represents the date the financial statements were available to be issued. Subsequent events after that date have not been evaluated.